



Indira Gandhi Rashtriya Uran Akademi

Fursatganj Air Field, Amethi (U.P) – 229302

(Website: www.igrua.gov.in)

Document Reference No: IGRUA/GENSTORE/2026-27/001

EXPRESSION OF INTEREST

FOR DESIGN, DEVELOPMENT AND IMPLEMENTATION OF SOFTWARE FOR FLYING TRAINING OPERATIONS AT IGRUA

PART -I

The Indira Gandhi Rashtriya Uran Akademi (IGRUA), located at Fursatganj Air Field, District – Amethi, Uttar Pradesh – 229302, is an Organization of importance under the aegis of the Ministry of Civil Aviation, Government of India. It is a prominent organization in the country for flying training of commercial pilots and has been operating its own fleet to cater for training requirements of about 300 students.

IGRUA invites Expression of Interest (Eoi) from reputed, experienced and financially sound bidders/firms to identify and shortlist interested and qualified agencies/firms/companies for participation in the proposed tender for design, development and implementation of Software for Flying Training Operations at IGRUA. Submission of an Eoi does not guarantee award of any contract or inclusion in the final bidding process.

Critical Dates of Eoi :

Sl. No.	Particulars	Date	Time
1	Date and Time of Online Publication	06/08/2026	10:00 AM
2	Proposal Submission start date& time	06/08/2026	02:00 PM
3	Proposal Submission close date &time	05/09/2026	12.30 PM
4	Opening date of EOI	07/09/2026	02:10 PM

If the date of opening of Eoi is Sunday or Holiday, the next working day shall be considered the date of opening of Eoi.

Contact details for Query at IGRUA

Description	Details
Name/Designation of the contact personnel	<u>Sunil Kumar</u>
Telephone numbers of the contact personnel	<u>7703004919</u>
e-mail ids of contact personnel	<u>itsa@igrua.gov.in</u>



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PART-II

SCHEDULE OF REQUIREMENTS

Interested vendors are mandatorily required to either visit the facilities or call for a video conference, with prior intimation, to familiarize themselves with the operational intricacies involved before submitting a technically viable proposal with approximate financial implications.

1. IGRUA proposes to adopt the latest software solution to design and implement a system for accounting every hour flown on a particular aircraft from takeoff to touchdown for revenue flight which includes all solo and dual flights for flying training purpose and non-revenue flight for maintenance purpose.
2. The data so captured can be used for generating various reports to monitor students flying training progress, accumulative instructor's or aircraft hours which may be used for further planning on aircraft spares inventory management and maintenance schedules as per regulatory requirements.
3. Availability of a Dashboard for at-a glance visualization on:
 - a. Flying training Dual, solo, PIC, Night, Cross country flying hours etc.
 - b. Students progress with breakdown of completed vs pending lessons against DGCA approved training program with overall percentage completion.
 - c. Status of Fees payments by students.
4. The software must cater for rostering of students / instructors as per availability of instructors and available aircraft.
5. The system should record data for pre-flight Breath Analyzer (BA) tests conducted for every instructor and student before first flight and should have the abilities to alert if anyone has missed / not passed the pre-flight BA test.
6. The system should be capable of monitoring students' progress with detailed evaluation matrix for standardized grading of students performance as per DGCA training program, stages and lesson types.
7. The software should alert well in advance for due dates for expiry of licenses, ratings, authorizations medical etc. for Students, Instructors and AMEs.
8. The software should have feature to monitor Flight Duty Time Limitations (FDTL) for both Instructors and Trainees as per regulatory requirements.
9. Features available on existing software presently used must be included on the new software along with other additional features being offered.
10. The new software must be capable of importing existing data in MS Excel format and should retain the existing records without any breach in continuity.



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11. Must maintain all logs with date / time stamp for any data captured / cancelled from any work station / node.
12. All flying records on a digital logbook with details of all entries as per regulatory requirements with a capability of transferring it in the egca.
13. Any feature that may come up during execution of the project and may need implementation to serve better in flying training operations.
14. The Software should have the ability of upgradation by adding some more modules subsequently which revolves around aircraft flying and the students training activities like students ground training progress monitoring, students joining etc.

PART-III

Eligibility Criteria of the Bidders

1. The agency should have valid GST registration (documentary evidence to be submitted).
2. No Joint Venture or Consortium bids shall be solicited.
3. **Turnover** : Average Turnover in last 03 (three) financial years (2022-23, 2023-24 & 2024-25) shall not be less than Twenty lakh. (A self-attested copy of certificate issued by a Chartered Accountant with UDIN Number shall be enclosed).
4. **Work Experience**: The bidder must have successfully completed at least **three (3) similar** works/projects during the last seven (07) years involving development, implementation, deployment, customization, of software applications and/or IT solutions of comparable nature. Each completed project shall have a minimum project value of INR 5,00,000 (Rupees Five Lakh only).

Documentary evidence in the form of work orders, completion certificates, client certificates, contract agreements, or equivalent supporting documents shall be submitted in support of the experience claimed.

Similar work shall be evaluated based on relevance, complexity, scope, successful execution, and functional capability of the solution delivered.

5. There should be no criminal case pending with the police against the Proprietor/ Firm/ Partner or the Company (Contractor) and the firm should not be blacklisted by Central Government/ State Government/PSU/any of the organization. The declaration to such state to be given on the Firm's letter head.



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Note: IGRUA reserves the right to verify the authenticity of any documents, certificates, work orders, invoices, turnover statements, or claims submitted by the bidder. Any false declaration, forged document, or misrepresentation shall lead to rejection of the bid and may result in further action as deemed appropriate by IGRUA.

PART-IV

GENERAL TERMS OF CONDITIONS

1. **Validity of Eol:** The Eol shall be valid for a period of 90 days from the last date of submission of the bid.
2. **Cost of Participation :** All costs incurred in preparing and submitting the EOI, including travel, documentation, presentations, and meetings, shall be borne solely by the applicant. IGRUA shall not be liable for reimbursement of any such costs.
3. **Non-disclosure of Contract documents:** Except with the written consent of IGRUA, other party shall not disclose or share any contract/ provision, specification, plan, design, pattern, sample or information about the organization thereof to any third party.
4. **Rejection of Eol:** Canvassing by the Bidder in any form, unsolicited letter and post-tender correction may invoke summary rejection of Eol.
5. **Amendments:** No provision of present Contract shall be changed or modified in any way (including this provision) either in whole or in part except by an instrument in writing made after the date of this Contract and signed on behalf of both the parties and which expressly states to amend the present Contract.
6. **Non-Solicitation:** During the term of the Agreement and for a period of one (1) year thereafter, neither Party shall (either directly or indirectly through a third party) employ, solicit to employ, cause to be solicited for the purpose of employment or offer employment to any employee/s or subcontractor/s of the other Party, or aid any third person to do so, without the specific written consent of the other Party. For the avoidance of doubt, this restriction applies only to those employees who relate to the services performed under this Agreement. The clause does not prevent hiring based on responses by employees to public advertisement on any media that are not specifically targeted at the other Party's employees.
7. **Notices:** All notices, requests, demands or communications required hereunder shall be in writing inclusive of electronic means as recognized by IT Act 2000 (including any statutory modifications thereof) and shall be deemed to have been given or made (a) if by mail when deposited in the mail by certified mail, postage prepaid return receipt, requested at its address set forth on the signature pages hereto (b) if by telecopy when sent by used telecopy



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to the telecopy number set forth on the signature page hereto provided. Either Party may change its address or telecopy number for notice, by providing notice to the other Party of such change in the manner and within such time as provided here in or any part of the IPR or commercially exploit all or any of the proprietary rights generated and developed by IGRUA as vested whether trademarked, copyrighted or not. The Bidder acknowledges that all IPR relating to the entire content of the existing IGRUA website, and all the output relating to the service belongs to and vests exclusively with IGRUA and under no circumstances whatsoever the Bidder shall claim all or any rights proprietary or otherwise over all or any portion of the IPR belonging to IGRUA.

8. Work made for hire: The Bidder expressly acknowledges that the material contributed by it hereunder, and its services hereunder, are being specially ordered and commissioned by IGRUA for use in connection with the service. The work contributed by the Bidder hereunder shall be considered a "work made for hire" as defined by the copyright laws. IGRUA shall be the sole and exclusive owner and copyright proprietor of all rights and title in and to the results and proceeds of the Bidder's services hereunder in whatever stage of completion. If for any reason the results and proceeds of the Bidder's services hereunder are determined at any time not to be a "work made for hire", the Bidder hereby agrees to irrevocably transfer and assign to IGRUA all right, title and interest therein, including all copyrights, as well as all renewals and extensions thereto.

9. Data Security: The Bidder shall use inputs provided by IGRUA solely for performing its obligations under this Contract, and will not, at any time, transfer, save, download, print, disclose, or in any other way use the inputs other than as directly required for the provision of the services under this Contract or as directed by IGRUA in writing.

10. Force Majeure: Neither Party shall be liable for damages for any delay or failure to perform its obligations hereunder, if such delay or failure is due to causes beyond its control or without its fault or negligence, including, without limitation, riots, wars, fires, epidemics, lack of human or material resources, quarantine restrictions, unusually severe weather, earthquakes, explosions, acts of god or state or any public enemy, or acts mandated by any applicable laws, regulation or order (whether valid or invalid) of any governmental body. If a force majeure event occurs the affected Party shall inform the other Party promptly and will use reasonable efforts to mitigate adverse effects and to resume performance as soon as practicable. Should the force majeure event extend beyond fifteen (15) days either Party shall have the right to terminate the Contract upon immediate written notice without any penalty or liability. However, the existing liabilities of the Parties and the IGRUA's payment obligations for services successfully performed, provided the same is not affected by a force Majeure event, shall remain and not be affected by the force majeure event.

11. Confidentiality: Both the Parties hereby undertake that under no circumstances whatsoever they shall disclose any of the Terms of this Contract and all or any Confidential Information belonging to the other party like financial plans, business plans, and others, declared confidential to which they might have access during the association with one another in terms of this Contract, except to the extent that is already in public knowledge/ domain. The



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Confidential Information as hereinabove detailed shall not be disclosed during the subsistence of this Contract and thereafter for a period of five years from the date of termination of this Contract for whatever reason.

12. **Indemnification:** The Agency, irrevocably, and unconditionally here by indemnifies and undertakes to keep the Organization and /or its Directors, officers, employees, agents, and representatives, for all times from and against all charges, cost, losses, claims, demands, and liabilities, obligations, suits, judgments, penalties, proceedings, precautions, litigations, or actions, financial or otherwise, at law or equity, including the expenses of defending any claim of liability by any third party, and from and against all actual damages sustained, whatsoever, whether past, or current suffered or incurred by the Organization and/ or its Directors, officers, employees, agents, and representatives due to reasons of:

- (a) Breach, misconduct, omissions, misrepresentation or
- (b) Negligence on the part of Agency and or its directors, employees, in the performance of the services including but not limited to any claim /third party claim arising out of improper or illegal use or adoption or invasion or infringement of the copyright or intellectual property right and violation of confidentiality obligations.
- (c) Act detrimental to the interest and reputation of the IGRUA.

13. **Arbitration:** In event of any dispute or difference arising out of or in connection with the Contract including the interpretation of its clauses or any other matter arising out of the Contract between the Parties, the same shall be resolved by mutual discussion and if any dispute or difference arising out of this Contract or interpretation of the Contract or any other matter related to it. If the contract still remains unresolved; it shall be then referred to the Sole Arbitrator who shall be appointed by the Director, IGRUA alone. And the arbitral proceedings shall be conducted strictly in accordance with the Arbitration and Conciliation Act, 1996, as amended up-to-date (including the statutory modifications thereof). The place of conducting Arbitration / seat of Arbitration shall be Raebareli, Uttar Pradesh and the arbitral proceedings shall be conducted in English language only. The cost of arbitration shall be shared equally by both the parties and the decision/ interim orders passed by the Sole Arbitrator shall be final and binding on both the Parties.

14. IGRUA reserves the sole discretion to cancel the EoI in whole or in part at any stage.

PART-V

(A) Evaluation Criteria

Interested bidders are mandatorily required to either visit the facilities or call for a video conference, with prior intimation, to familiarize themselves with the operational intricacies involved before submitting a technically viable proposal with approximate financial implications.



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Method of Evaluation

- (a) All bidders may be required to make a presentation before the Consultancy Evaluation Committee (CEC) constituted for the purpose. The software demonstration shall be conducted before the evaluation committee on the date and time communicated by IGRUA.
- (b) Screening of EoI shall be carried out as per eligibility conditions mentioned in this document and based on verification of testimonials submitted.
- (c) EoI will be evaluated for short listing inter alia based on their past experience of handling similar type of projects, financial strength of firm and presentation before Consultancy Evaluation Committee (CEC).

The marking system for the evaluation is mentioned under:

Sl. No.	Description	Maximum Marks	Total Marks Obtained
1.	Presentation made by the bidders	50	
2.	Bidder successfully completed projects more than Rs. 5,00,000/- (Rupees Five Lakh only) in last 07 years. More than 05 projects : 15 Marks More than 03 projects and less than 05 projects : 10 Marks	15	
3.	Firms experience in successfully providing the Operational Software related to Flying operations More than or equal to 10 yrs: 20 marks More than 07 yrs and less than 10yrs : 15 marks More than 04 yrs and less than 07yrs : 10 marks Less than 4 yrs : 05 marks	20	
4.	Average last three Turnover of the firm: More than 30 lakh: 15 Marks More than 20 Lakh and less than 30 Lakh : 10 Marks Less than 20 Lakh : 05 Marks	15	

The Bidders scoring minimum of 70 marks shall only be qualified to participate in the RFP. Bidders having more than 70 marks or more shall only be considered for submission of the RFP issued by IGRUA.



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(B) Checklist for Submission of Eoi (Documents mandatorily to be uploaded)

- Duly signed EOI application.
- Company profile and organizational details.
- Relevant experience and project credentials.
- Financial statements and supporting documents, as specified in Eoi.
- Statutory registration certificates and declarations.
- Any other documents specified in the Eoi notice.
- Geographical presence in INDIA certificate (on Firm Letter Head).
- Startup/MSME registration certificate.

Incomplete submissions or submissions received after the specified deadline may be rejected without further consideration.

Note: The Expression of Interest is issued with no financial commitments. However, the bidder must indicate the estimated cost involved in their proposal. Based on the shortlisted proposal, the Request for Proposal (RFP) shall be issued on the GeM portal for participation by the shortlisted vendors.

The sealed EOI envelope, along with any other queries (if any), should be sent by post or delivered by hand to the officer mentioned below before the last date and time for submission of the proposal.

To,
Chief Administrative Officer,
Indira Gandhi Rashtriya Uran Akademi
Fursatganj Airfield
Amethi - 229302